

All property contained within this agreement shall remain the property of COMTEC COMMUNICATIONS until paid in full. In the event that this matter is turned over to an attorney for collection, the BUYER agrees that the jurisdictions for said collection are the laws governing Cumberland County, New Jersey. The BUYER will reimburse COMTEC COMMUNICATIONS for any expenses including attorneys fees and collections agency costs incurred at eighteen percent (18%) per annum as a result of breach of any of the provisions of this agreement, including, but not limited to, failing to make payment. The Laws of the State of New Jersey shall govern this contract and the venue for any dispute arising under these terms shall be the Superior Court of New Jersey, Cumberland County. Buyer consents to the exercise of personal jurisdiction by the Courts of the State of New Jersey, and agrees to accept service of process pursuant to New Jersey Laws. Buyer further agrees not to contest jurisdiction or venue in Superior Court of New Jersey, Cumberland County.

The school has the option of pursuing work prior to receiving funding for the associated Erata project. ComTec requires payment for work performed and recognizes that the school shall have first right of reimbursement for any eligible services that were pre-paid before receipt of FCDL. All remaining funding for this project will be credited to the schools account to be used as eligible services as defined in this contract. All eligible work must be done after July 1st, 2006.

4. **RESPONSIBILITIES:** COMTEC COMMUNICATIONS will be responsible for providing customer with qualified personnel for this installation and for all project management. If a change or modification to the original scope of work is requested or needed to complete this installation, then COMTEC COMMUNICATIONS will be responsible for communicating changes in the scope of work to the customer via a change order request. The customer will be responsible for signing off on all work on change order requests with the understanding that cost and completion time may be affected. All terms and conditions including payment terms and liabilities within this contract apply to any change orders. COMTEC COMMUNICATIONS will provide customer with reasonable delivery of equipment and will inform customer of any downtime or inability to access their network. Customer will be responsible for providing qualified personnel capable of making decisions on the scope of work within this project.

5. **DELIVERY AND INSTALLATION:** If equipment is shipped or brought to buyers' location, then buyer shall assume full responsibility for the payment to COMTEC COMMUNICATIONS for such equipment. COMTEC COMMUNICATIONS shall install Equipment at Premises, and BUYER agrees to accept delivery and to permit COMTEC COMMUNICATIONS access to Premises, as COMTEC COMMUNICATIONS shall require for the purpose of installing Equipment. If Premises are not available, COMTEC COMMUNICATIONS shall have the option to terminate this Agreement without liability. The BUYER should give COMTEC COMMUNICATIONS a written notice of acceptance or rejection within 15 days following installation. The absence of an official written notice shall mean that full acceptance has occurred.

6. **FACILITIES:** Customer must provide reasonable work space for the products being delivered. Customer will allow COMTEC COMMUNICATIONS reasonable access to use telephone communications and fax communications when needed for the performance of their duties.

7. **RESPONSIBILITY AND UNUSUAL CONCEALMENT REQUEST BY BUYER:** BUYER will provide any additional electrical outlets that may be reasonably necessary. Buyer will be responsible for ensuring there is a dedicated ground within 20 feet of the hardware being supplied. BUYER shall be responsible for all wiring, which does not meet manufacturers and or standard telecommunications specifications. BUYER will be responsible for the repair costs of any premise equipment, which may be affected by a new installation where as the installation meets our manufactures standard installation specifications. The customer premise equipment includes modems, alarm systems, external ringers, paging systems, network devices, bells, door strikes and miscellaneous electronics. If BUYER requires unusual concealment of wiring beyond the usual telephone company specifications or concealment beyond the written disclosure by the customer, BUYER will pay for such additional telephone conduit, raceway, and time that may be required. Any hours that COMTEC COMMUNICATIONS may be required to spend to coordinate efforts with BUYER's outside vendors, such as outside service providers or other equipment vendors, may result in additional charges, which would be billable at regular COMTEC COMMUNICATIONS hourly rates.

8. **RISK OF LOSS:** The risk of loss for any damage, theft or destruction of the Equipment or any portion thereof from and after the time of delivery thereof to Premises shall be the responsibility of the BUYER, except with respect to damage or destruction resulting from the negligence or willful conduct of COMTEC COMMUNICATIONS.

9. **LIMITATION OF LIABILITY:** COMTEC COMMUNICATIONS will exercise all reasonable efforts in furnishing the services and furnishing parts and equipment provided herein, but shall not be liable for delays or failure caused by Acts of God, government, labor difficulties, and failure of transportation, carrier services, or other causes beyond the control of COMTEC COMMUNICATIONS. In the event of COMTEC COMMUNICATIONS material breach of this Agreement, BUYER may cancel this Agreement. COMTEC COMMUNICATIONS shall in no event be liable for any general, special, or consequential damages for loss, damage, or expenses directly or indirectly arising from the BUYER's inability to use Equipment either separately or in combination with any other equipment from any other source. COMTEC COMMUNICATIONS will not be responsible for charges associated with any type of abuse of the systems resulting from our installation. This includes internal user abuse of telephone calls and the incidental or consequential damages resulting from an internal or outside "hacker". Due to a prohibition by our insurance carrier, our technicians are not permitted to move furniture or other equipment. Any required movement or modification of furniture or existing equipment is the responsibility of the BUYER.

10. **MAINTENANCE/WARRANTY:** All other equipment including third party devices have no implied warranty unless specifically outlined in your purchase agreement. COMTEC COMMUNICATIONS offers extended maintenance plans that may be purchased yearly thereafter at the then prevailing rates. Any non- COMTEC COMMUNICATIONS supplied parts or modification to any supplied equipment may void this warranty. This includes PBX; Key Systems; Call Accounting; Voicemail; and Airmworx network devices and cabling. All provisions listed in COMTEC COMMUNICATIONS standard maintenance contract apply. All warranties will be only those supported by the manufacturers and COMTEC COMMUNICATIONS shall assume no liability. Any unauthorized vendors or personnel accessing equipment that COMTEC COMMUNICATIONS is responsible for maintaining is strictly prohibited and will void your warranty. This includes all moves, adds and changes to both the hardware and software. During the term of your contract, COMTEC COMMUNICATIONS reserves the right to modify security codes, change remote access and restrict certain and all administrative rights to all hardware and software provided that COMTEC COMMUNICATIONS is the vendor responsible for the maintenance and security of such hardware. COMTEC COMMUNICATIONS may from time to time back up data base files and download systems information. If maintenance contract is cancelled or should the customer assume responsibility for the maintenance of the hardware, the customer

agrees to request in writing for this information and COMTEC COMMUNICATIONS agrees at that time to turn over all security codes, passwords, administrative rights, database information and carrier information.

11. **MISCELLANEOUS:** In the event that any term or condition of this Agreement is determined to be contrary to law or unenforceable for any reason whatsoever, such determination shall not in any way affect the validity or enforceability of any other term or condition thereof. COMTEC COMMUNICATIONS shall not be liable for failure to perform its part of the Agreement when such failure is due to fire, flood, strike or similar labor disturbances, industrial disturbances, war, riot, insurrection and/or other causes beyond its control. In the event COMTEC COMMUNICATIONS performance under this agreement is prevented due to one or more such causes, COMTEC COMMUNICATIONS shall have the right at its option to either: (i) terminate this Agreement and reclaim or be paid for the Equipment installed to date of such termination; or (ii) continue with its performance under this agreement following the cessation of such causes and receive the benefit of BUYER's performance under this agreement as though such causes had not occurred.

12. **ADDENDUMS (if applicable)**

Addendum (A)  
Telephony Applications *Applicable* \_\_\_\_\_

Addendum (B)  
Data Network Applications *Applicable* \_\_\_\_\_

I accept all terms and conditions set forth in the addendums listed above \_\_\_\_\_

13. **ENTIRE AGREEMENT:** This Agreement constitutes the entire agreement between BUYER and COMTEC COMMUNICATIONS with respect to the subject matter and no waiver, modification or amendments of any of the terms or conditions hereof shall be effective unless set forth in writing duly signed by COMTEC COMMUNICATIONS and BUYER.

IN WITNESS WHEREOF, the undersigned have duly executed this Agreement.

**COMTEC COMMUNICATIONS**

Michael Vertolli

Print Name



Signature

President

Title

January 18, 2006

Date

**HARAMBEE CHARTER SCHOOL**

Print Name



Signature

CEO

Title

1/23/06

Date



# Addendum A

A. **MAINTENANCE/WARRANTY:** COMTEC COMMUNICATIONS provides a Silver Maintenance plan on certain NEC Telecom equipment. It may be purchased yearly thereafter at the then prevailing rates. This Silver Maintenance covers routine maintenance and protects against routine software problems (excluding software upgrades), no trouble found issues, wiring and cabling (if installed by COMTEC COMMUNICATIONS) maintenance calls, and non-equipment related service calls. Misuse, abuse, and acts of nature (power surges, lightning and other acts of God) are not covered. Any non-COMTEC COMMUNICATIONS supplied parts or modification may void this warranty. COMTEC COMMUNICATIONS Silver Maintenance does not cover BUYER requested moves, additions, and/or changes (MAC) on the system. Customer is responsible for providing dedicated dial tone before cutover to any electronic equipment, which COMTEC COMMUNICATIONS can maintain remotely. This includes PBX; Key Systems; Call Accounting; Voicemail; and Airmwork. All provisions listed in COMTEC COMMUNICATIONS standard maintenance contract apply. See Maintenance Contract for further details. All other equipment including third party devices have no implied warranty unless specifically outlined in your purchase agreement. All warranties will be only those supported by the manufacturers and COMTEC COMMUNICATIONS shall assume no liability.

## IP TELEPHONY AND IP APPLICATIONS

A. **Data Applications and Software (Called DAS Applications)**  
(Including: Desktop TAPI Adaptors, CTI, ACD, MIS, Call Center and Single Point of Entry Applications)

Many DAS applications will require a COM port or multiple COM ports, or a USB port on each client PC. All existing modems on these PCs must be de-installed prior to installing/loading the DAS drivers or applications. For those solutions where COMTEC COMMUNICATIONS is installing on client provided computers, the customer will be responsible for de-install and reinstall of the modems, as necessary. COMTEC COMMUNICATIONS accepts no responsibility for hardware and/or software conflicts during or after the installation of the DAS Application. COMTEC COMMUNICATIONS neither warrants or supports customer provided equipment whether independently or in conjunction with equipment provided by COMTEC COMMUNICATIONS. COMTEC COMMUNICATIONS may require the customer to "prove" existing application functionality prior to loading the DAS Application. Since many PC operating system (i.e. Windows 95/98) are no longer supported by Microsoft or NEC Tech Support, no on-line or dial-up support or further patches or upgrades can be expected for discontinued/obsolete operating systems.

Once made operational, any corruption of the PCs application programs, DAS Applications, or the operating system caused as a result of misuse, the loading of any software, or if the PC or applications are used for anything other than the DAS Application shall only be corrected on a time and material basis. COMTEC COMMUNICATIONS limits the corrective actions to restoring the DAS Application only after the customer has restored the system's operating system and application programs.

If the software application being installed has/has not been tested or certified by NEC, technical issues requiring technical support from non-certified applications, the customer shall secure including MS certified engineers, unless otherwise agreed to in writing prior to any incident.

We assume the customer's IT department (or their data network provider), not COMTEC COMMUNICATIONS, will provide the integration and/or management of the data network necessary for the system to operate and function successfully across and within the network. COMTEC COMMUNICATIONS will not accept or assume responsibility for application issues related to the network or customer databases, nor shall the customer assume this responsibility belongs to COMTEC COMMUNICATIONS. COMTEC COMMUNICATIONS will only accept responsibility for the telephony integration as it relates specifically to the DAS application.

B. **IP Telephony: Utilization of Local Area Network and Wide Area Network equipment and networks as a transmission media for voice telephony.**

Standard Internet Protocol (IP) - based networks provide "best effort" data delivery by default. Best-effort IP allows the complexity to stay in the end-hosts, so the network can remain relatively simple. This scales well, as evidenced by the ability of the Internet to support its phenomenal growth. As more hosts are connected, network service demands eventually exceed capacity, but service is not denied. Instead it degrades gracefully. Although the resulting variability in delivery delays (jitter) and packet loss do not adversely affect typical Internet applications—email, file transfer and Web applications—other applications cannot adapt to inconsistent service levels. Delivery delays cause problems for applications with real-time requirements, such as those that deliver voice, one of the most demanding of which are two-way applications. Increasing the bandwidth is often a necessary first step for accommodating these real-time applications, but sometimes it still is not enough to avoid jitter during traffic bursts. Even on a relatively unloaded IP network, delivery delays can vary enough to continue to adversely affect real-time applications. To provide an adequate level of service—some level of quantitative service must be added to the IP Network. This requires adding some "smarts" to the network to distinguish traffic with strict timing requirements from those that can tolerate delay, jitter and loss. That is what Quality of Service (QoS) protocols are designed to do. QoS does not create bandwidth, but manages it so it is used more effectively.

to meet the wide range of application requirements. The goal of QoS is to provide some level of predictability and control beyond the current IP "best-effort" service.

There are two main factors that can affect voice quality: loss of packets and delay of packets. Packet loss causes voice clipping and skips. Packet delay can cause either voice quality degradation, due to the end-to-end voice latency, or packet loss. Voice quality is only as good as the weakest network link. Packet loss, delay and delay variation all contribute to degraded voice quality. Also because instantaneous buffer congestion can occur at anytime in any portion of the network, network quality is an end-to-end design issue. This design issue is a data network issue, not a voice system issue.

There are other WAN based applications that may require the use or design of VPN functionality. Virtual Private Networks are designed to allow secure IP routing across an open network. There are many ways to achieve this functionality which may require additional hardware, software and or IP routing requirements from your service providers. COMTEC COMMUNICATIONS assumes no responsibility for the set up management design or malfunctions of the VPN.

The proposed system is designed to operate in a managed Fast Ethernet environment. Utilization of unmanaged network equipment or networks, passive hubs, security firewalls, VPN, wireless transmission devices, etc., will have a direct impact on the functioning of the system and voice quality. The understanding is that the customer's IT department (or their data network provider), not COMTEC COMMUNICATIONS, will provide the integration and/or management of the IP network necessary for the system to operate and function successfully across the network. COMTEC COMMUNICATIONS will not accept or assume responsibility for Quality of Service issues related to the network, nor shall the customer assume this responsibility belongs to COMTEC COMMUNICATIONS. COMTEC COMMUNICATIONS will only accept responsibility for the PBX equipment up to the 10/100BaseT connection to the LAN or WAN. Troubles involving your network issues will be visited after such time that your network issues have been fully resolved. Should COMTEC COMMUNICATIONS be involved in trouble shooting your internal LAN/WAN, we will be doing so on a time and material used basis.

### **C. Utilization of Frame Relay as transmission protocol for IP telephony.**

Frame Relay was designed for data communications networks. It is good for bursty traffic, as opposed to the sustained information rates required for voice. When voice is used on frames, the risk of frames not arriving at their final destination exists. If voice frames are discarded, lost, or even delayed, there are no mechanisms to go back to the sender for retransmission.

The prime limitation to frame relay has been the capability to transmit time-sensitive applications (such as voice, fax, and video) due to the burst transmission characteristics of the system. The original design for Frame Relay was for a data communications network where these time sensitivities were not as critical.

Frame Relay does not support or extend typical IP Quality of Service settings across a network. There are two options for IP Telephony over Frame Relay: either carries the voice and data on separate PVCs or use the same PVC for voice and data traffic. We only recommend the first scenario. In the first scenario, you must give the voice traffic priority by using a technique such as PVC Interface Priority Queue (PIPQ). PIPQ lets you assign different priorities for PVCs—high, medium, normal, or low. PIPQ also allows PVCs to be queued at the main physical interface so that high priority traffic goes before medium, normal, and low priority traffic. PIPQ, however, has the same problem as priority queuing—the high priority traffic can starve the other traffic of bandwidth. However, if you use Frame Relay traffic shaping correctly, you can minimize this problem because each PVC will have a defined maximum transmission rate. You need to configure Frame Relay traffic shaping to ensure that speed requirements at the remote and hub sites are handled correctly.

Ultimately, the understanding is that the customer or their data network provider, not COMTEC COMMUNICATIONS, will provide the integration and/or management of the Frame Relay connection and network. COMTEC COMMUNICATIONS will not accept or assume responsibility for Quality of Service issues related to Frame Relay, nor shall the customer assume this responsibility belongs to COMTEC COMMUNICATIONS. COMTEC COMMUNICATIONS will only accept responsibility for the PBX equipment up to the 10/100BaseT connection to the LAN or WAN. Troubles involving your network issues will be addressed after network issues have been fully resolved. Should COMTEC COMMUNICATIONS be involved in trouble shooting your External network we will be doing so on a time and material used basis.

## **Addendum (B)**

### **Data and Network Services**

#### **A. Software**

The customer warrants that it owns or has the rights to use all software programs currently in their possession, which software has been installed, configured, administered or maintained as part of the services of COMTEC COMMUNICATIONS. COMTEC COMMUNICATIONS warrants that due diligence will be performed to ensure that necessary licensing and the right to use software exists prior to commencement of services. Customer shall indemnify and hold COMTEC COMMUNICATIONS harmless against all claims liabilities and costs including attorney's fees for any claim or suit arising by reason of customer's breach of this warranty.

#### **B. Performance**

COMTEC COMMUNICATIONS will exercise due diligence to ensure that the customers hardware will work with software applications in a network environment but can not guarantee the proper performance or suitability of any software manufactured by a third party

#### **C. Warranties**

COMTEC COMMUNICATIONS makes no warranty regarding products manufactured by a third party as all products are deemed to be covered by a limited manufactures warranty. COMTEC COMMUNICATIONS will assume no responsibility for the material or adverse defect, fault, or failure of third party products. Customer shall assume full responsibility for product repair and or replacement or shall contact COMTEC COMMUNICATIONS to do so as a billable event.

#### **D. Liabilities**

COMTEC COMMUNICATIONS shall not be held liable for any direct, incidental, consequential damages, including, but not limited to, damage to or loss of tangible property or equipment, loss of profits or revenue, loss of data, cost of capital, cost of purchase of replacement goods or restoration of data, or claims of any customer or any end-user for service interruptions and events that are not within the direct control of COMTEC COMMUNICATIONS. The customer acknowledges and accepts full responsibility for maintaining proper back up of all data, update virus protection, maintain daily support contracts, maintain updated software licensing agreements, maintain proper network security, and proper environmental protection and that COMTEC COMMUNICATIONS shall not be liable for any loss or damages due to the customer failing to control these environments.



# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: mvertolli@comtecusa.net

## Quote

No. **6123**  
Date: 1/9/2006

Contact: Carmen Levere Phone: (267) 228-0867  
Larambee Charter School  
36-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646  
Account Phone: (215) 472-8770  
Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9	PBX Maintenance			
	470#	591140000568973			
		SPIN #143008185			
1	816002	PBX Warranty Gold Plan <i>Gold Service Option: This contract covers parts replacement and labor for emergency service calls 24 hours a day seven days a week including holidays. Other services covered under this contract are: reduced hourly rates on MAC (moves adds or changes), flat rate visit charge, reduced minimum time on site, after hours support for catastrophic failures, remote assistance, free remote changes, carrier orders, network services review, priority scheduling on service calls, advanced product replacement, on site training (once per quarter), free factory provided software uploads.</i>	EA	15,000.000	\$15,000.00

Item Total: \$ 15,000.00

Total: \$ 15,000.00

Prices are firm until 1/31/2006

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

### STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: 

Date: 1/23/06

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply.

Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec.  
No until paid in full.

# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: dgrantham@comtecusa.net

## Quote

No. **6238**  
Date: 1/16/2006

Contact: Carmien Levere Phone: (267) 228-0867  
Larambee Charter School  
36-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646  
Account Phone: (215) 472-8770  
Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9	Extended Warranties - Cisco			
	470#	591140000568973			
	SPIN #	143008185			
2	811264	ACAD CISCO E-SMARTNET 24X7X4 CAT1 For Cisco 1200 Aironet	EA	123.500	\$247.00
1	811265	ACAD CISCO E-SMARTNET 24X7X4 CAT5 Cisco 2621 XM T1 router	EA	591.500	\$591.50
5	811286	ACAD CISCO E-SMARTNET 24X7X4 CAT4 For 3500 Series Switch	EA	429.000	\$2,145.00

Item Total: \$ 2,983.50

Total: **\$ 2,983.50**

Prices are firm until 1/30/2006

Quoted by: 14. Darrell Grantham, dgrantham@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

### STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: 

Date: 1/23/06

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized

Equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If quote is a Change Order to an installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Additional installments may also apply. Materials approved for installation by the customer which are not listed will be billed as Material used. If quote is upon completion of all projects. All equipment remains the property of ComTec.

**Attachment 1-2**  
**Requests for Proposal (RFP)**



# HARAMBEE INSTITUTE CS

December 24, 2005  
eRate Bid Information  
470# 370050000568963

## BIDDER REQUIREMENTS

### FEDERAL E-RATE FUNDING PROGRAM

1. USF Knowledge: BIDDER shall have, at a minimum, a working knowledge of the Universal Service Fund ("USF") program for schools and libraries, commonly referred to as the "E-rate Program."
2. USF Registration: BIDDER shall submit with its proposal a Service Provider Identification Number ("SPIN").
3. USF Participation and Cooperation: BIDDER shall agree to participate in the E-rate Program and to cooperate fully and in all respects with the School, its representatives, and any agency or organization administering the E-rate Program to ensure that the School receives all of the E-rate funding for which it has applied and to which it is entitled in connection with BIDDER's services and/or products.
4. USF Information and Documentation: BIDDER shall provide to School staff and/or the School's E-rate consultant within a commercially reasonable period of time all of the information and documentation that the BIDDER has or that BIDDER reasonably can acquire that the School may need to prepare its E-rate applications and/or to document transactions eligible for E-rate support.
5. USF Discounted Invoicing and Reimbursement Processes: BIDDER shall invoice the School *only* for the non-discounted amounts due on E-rate-approved transactions and simultaneously invoice the Universal Service Administrative Company ("USAC") for the balance [Discounted Invoice Process]. The School may elect to receive full invoicing and submit to USAC for reimbursement, in which case the BIDDER shall remit to the School within twenty days of receipt the reimbursement payments it receives from USAC or any other third-party pay or for the discounted portions of E-rate approved transactions involving the School. [Reimbursement or "BEAR" Process].
  - a. Discounted Invoice Process:
    - i. Timely Filing: BIDDER shall be solely responsible for timely filing invoices with USAC and understands and agrees that School will NOT be liable to BIDDER *under any circumstances* for any approved, discounted amount that BIDDER is required to submit to USAC for payment under this paragraph.
    - ii. School Approval: BIDDER shall submit to the School for its review and approval *before* submitting it to USAC for payment, a copy of every invoice that BIDDER intends to submit for services that it has provided or, in appropriate circumstances, will be providing to the School. The School shall not unreasonably delay or withhold approval of BIDDER's USAC invoices. As BIDDER is solely responsible for timely filing invoices with USAC, it understands that it must submit invoices to the School sufficiently in advance of any USAC filing deadline to ensure that there will be adequate time remaining for it to meet the USAC filing deadline *after* the School has had a reasonable opportunity to review and approve them.
  - b. Reimbursement Process:
    - i. Twenty Days: BIDDER understands that E-rate Program rules require it to remit a reimbursement payment to the School within twenty (20) days of receiving it from USAC.
6. Non-USF Invoicing: BIDDER shall list, price, and invoice separately any services that are ineligible for eRate funding.
7. Red Light Rule Notification: BIDDER must certify that it is not subject to the Red Light Rule nor

## HARAMBEE INSTITUTE CS

December 24, 2005

eRate Bid Information

470# 370050000568963

will it be subject to the Red Light Rule while under contract. The contract must include the language from item 3b in the next section.

### PROPOSALS MUST INCLUDE:

1. **A detailed quote for** services and/or goods requested for **each numbered project** below that:
  - a. Clearly identifies eRate eligible items from non-eligible items and listing these costs and totals separately
  - b. Identifies of the SLD Form 470 number for which you are replying
  - c. SPIN (proposals will not be processed absent the USAC Service Provider Identification Number)
- NOTE:** BIDS NOT ORGANIZED BY PROJECT WILL NOT BE CONSIDERED. YOU MUST PROVIDE A SEPARATE QUOTE FOR EACH NUMBERED PROJECT. DO NOT COMBINE DIFFERENT PROJECT ITEMS INTO A SINGLE QUOTE. (e.g. a quote for a cabling project must include all components listed in the project number. Do not the include routers/switches, etc. from another project listing.)
2. **Five (5) references** for similar services performed for a similar client (e.g. schools) including three (3) indicating satisfactory work completed within the past 12 months
3. A **signed and dated contract** along with the proposal that can be accepted if bidder is successful, as a legally binding agreement, preliminary to the drafting of formal contract.
  - a. The contract **must** include the following addendums:
    - i. **"This contract is contingent upon School Board approval and the School receiving a favorable Funding Commitment Decision Letter (FCDL) from the Universal Service Administrative Company (USAC) for the requested amount. The school/district has the option of reducing the scope of the contract. If, for any reason, funding is denied, this agreement would be null and void.**
    - ii. **"The <Name of Company> certifies that we are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, should the company become the subject of the Red Light Rule, the contract would be null and void and the <Name of Company> would assume any costs of collection for any goods and services provided."**
  - b. The submitted contract will serve as a legally binding agreement, which is preliminary to any formal contract with the School and therefore may be subject to changes in terms and conditions. Please certify that you understand this.
4. Documentation of appropriate industry-recognized certificates required in order to perform the proposed work (A+, MCSE, Cisco, Lucent, etc.) and qualifications of personnel who will perform the work **and/or** evidence that the BIDDER is a qualified reseller of any goods or services quoted.

## **HARAMBEE INSTITUTE CS**

December 24, 2005

eRate Bid Information

470# **370050000568963**

### **PROPOSAL CHECKLIST**

- ❑ A detailed quote for each numbered project with SPIN clearly indicated on cover page
- ❑ Five (5) references including three (3) indicating satisfactory work completed within the past year
- ❑ A signed **and** dated contract including addendums for contingencies of Board approval and USAC funding and “Red Light Rule” financial statement. (**NOTE: SIGNED AND DATED CONTRACT MUST ACCOMPANY PROPOSAL.**)
- ❑ Documentation of industry recognized certifications and/or authorization of qualified reseller of goods.

### **PROPOSAL SUBMISSION**

Bid proposals must be sealed, properly addressed, and delivered by 4:00 pm. January 21, 2006 to:

**HARAMBEE INSTITUTE CHARTER SCHOOL**

c/o ALEMAR CONSULTING, INC.

442 Lyndhurst Drive

Broomall, PA 19008-4146



# HARAMBEE INSTITUTE CS

December 24, 2005

eRate Bid Information

470# **370050000568963**

## I – TELECOMMUNICATIONS: SERVICES REQUESTED

1. **Regular and Long Distance Telephone Service** – 3-year contract sought with option for annual renewal. Point-to-Point delivery over a T1 (or better) with 15 channels dedicated to. The remaining channels to be used for Internet service.
2. **Internet Circuit & Service (Port)** –(2) T1 (or better) managed service for Multi-year contract desirable with annual option to renew.
3. **Cellular Service** - 48 phone accounts. Nationwide, shared 1000 minutes/month service to include free, unlimited, "in system" calling (direct connect and all page features a plus) and voicemail. Must have **proven, reliable service** – within the school and its adjacent areas. Please provide separate quote for data services, and any hardware to connect to the system (phones, cards, etc.)
4. **Web Hosting** – for classroom and/or school system communication - unlimited number of sites & users.
5. **Email Hosting** – student "safe" email, spam-free, easy to use interface, receive/send attachments, folder management, group messaging, student-oriented message formatting options, for classroom/school/home/community communication – 600+ users

## II – INTERNAL CONNECTIONS: SERVICES REQUESTED

6. **LAN Maintenance Agreement** – 225 hrs to cover the following. Multi-year contract desirable.

1	Certance 100/200GB Tape Back up
15	US Robotics Turbo G wireless cards
1	Sonic Pro 230 Firewall,
2	Cisco Aironet 1200 wireless APs
3	Orinico Access Point -AP 2000
5	Cisco Switches-3500 Series
1	Cisco Router 2600 Series
2	HP/Compaq Servers- -Proliant
2	INTEL Servers- -SE 7501
3	APC UPS

### Cisco Maintenance

- Update IOS in the Cisco equipment
- Reconfigure Network Address Translation in the router
- Change Port mapping in the router
- Install Service Packs on File Servers
- Perform mail Database maintenance on Exchange Servers
- Install Exchange related Service Packs
- Reconfigure or update DNS and DHCP settings
- Resolve any hardware problems on the covered equipment

## HARAMBEE INSTITUTE CS

December 24, 2005

eRate Bid Information

470# **370050000568963**

- Resolve any MS Windows related problems on Servers
- Help maintain proper backup operations and resolve issues relating to that software and hardware

### Server Maintenance

- Review system, console, backup, antivirus and service logs for any problems and
- troubleshoot any problems.
- Rotate log files and make sure periodic maintenance scripts are used.
- Installing minor Server OS and security updates, testing for compatibility
- Installing major Server OS updates, testing for compatibility
- Updating Backup software
- Updating Antivirus software
- Adding or removing users and groups as necessary
- Adjusting sharepoints and permissions based on feedback or user needs.
- Adjusting preferences or application access to users based on needs - testing for compatibility (Workgroup Manager)
- Monitoring disk space and archiving files as needed.

7. **Wire & Cable Maintenance Agreement** – for all voice, video, and data cabling and fiber connections for repair and upkeep of the wires, bays, jacks, blocks, panels, and terminals.. Multi-year contract desirable with annual option to renew. Multi-year contract desirable with annual option to renew.
8. **PBX Maintenance Agreement** - For NEC Elite IPK PBX system listed below. The contract should cover: parts replacement and labor for service calls 24 x7 including holidays; any moves, adds or changes, after hours support, remote assistance, remote changes, carrier orders, network services review, priority scheduling on service calls, advanced product replacement, and factory provided software uploads. List costs for coverage of any ineligible items separately. Multi-year contract desirable with annual option to renew.

Qty	Description
1	NEC Elite IPK Basic
2	COI (8)-U10 ETU
4	ESIE(8)-U10 Unit
4	ESIB(8)-U10 ETU
2	DSP-U30

9. **PVBX Maintenance Agreement** - Repair and upkeep of the Innovative Technology PVBX eRate eligible hardware listed below with basic support and configuration changes. List costs for coverage of any ineligible items separately. Multi-year contract desirable with annual option to renew.

### PVBX Unit

1	32x32 PVBX Switch
25	Video Modulator Pair
2	Video Modulator Supply
1	APC Rack System
1	Rack Shelf
3	Agile Modulator

**HARAMBEE INSTITUTE CS**

December 24, 2005

eRate Bid Information

470# **370050000568963**

1      Back up UPS APC 2200 RM3U

10. **Extended Warranties** – (2) HP/Compact Proliant and (2) INTEL servers

11. **Extended Warranties** – SmartNet 24x7x4 for Cisco equipment listed in LAN Maintenance Agreement (#6), above.

**There are ELEVEN (11) listed projects for this RFP**



# **Attachment 1-3**

## **Bid Responses**

# MICRO Technology Groupe, Inc.

a division of Complete Convergence, Inc.

400 Rittenhouse Drive West, Unit 2  
Broomall, PA 19008

Tel: 856.256.1413

Fax: 856.256.1414

www.mtggroup.com



January 11, 2006

Harambee Institute CS  
c/o ALEMAR Consulting, Inc.  
442 Lyndhurst Drive  
Broomall, PA 19008-4146

Re: Form 470# 370050000568963

Dear Mr. Friedman,

Thank you for the opportunity to bid on Harambee Institute Charter School eRate Internal Connections for Year 9. Enclosed please find MICRO Technology Groupe's (MTG) bid submission, signed contract, references and personnel certifications. Some of the certifications you receive will be under our corporate name, Complete Convergence dba MICRO Technology Groupe, Inc.

MTG has responded with a "No Bid" in areas where we feel we aren't best suited to provide a specific service. We have bid on our areas of expertise only. We have also offered solutions that we feel is in the best interest of the district, some of which may not be eRate eligible.

MTG is very familiar with the eRate program as we have been very actively participating and fulfilling eRate contracts for years. Our expertise and experience will ensure proper invoicing of goods and services provided by the SLD.

If you have any questions regarding this proposal please feel free to contact me at 856.256.1413 or by e-mail at [mike\\_cta@mtgroupe.com](mailto:mike_cta@mtgroupe.com). We appreciate your consideration in this matter.

Sincerely,

Michael Campanella  
Account Executive  
MICRO Technology Groupe, Inc.

HARAMBEE Charter School  
636-640 68th Street  
Philadelphia, PA 19151  
215-876-6040  
SLP Form# 5 59114000568973

MICRO Technology Groups, Inc.  
280 Rittenhouse Circle West, Unit 3  
Princeton, PA 19007  
SPP# 143008940

1/1/06

## Proposal for #59114000568973

### Erate Proposal for Internal Connections

All hardware or software will be purchased as listed or "newer"

### AGREEMENTS

#### 6. LAN Maintenance Agreement

Qty	Description	Unit Price	Extended Price
1	One Year Contract - 225 hours to cover the equipment listed below:	\$23,625.00	\$23,625.00
	Three Year Contract with annual option to renew based upon continued funding (225 hours per year), not valid without continued eRate funding.		
1	* Year One	\$23,625.00	\$23,625.00
1	* Year Two	\$23,625.00	\$23,625.00
1	* Year Three	\$23,625.00	\$23,625.00

Qty	Description
1	LAN Maintenance Agreement for 225 to cover the following equipment: (1) Certance 100/200GB Tape Backup (15) HP Robots Turbo G Wireless Cards (1) Sonic Pro 230 Firewall (2) Cisco Aironet 1200 wireless AP's (3) Orinco Access Point AP 2000 (5) Cisco Switches 3500 Series (1) Cisco 2800 Series Router (2) HP Compaq Servers - Proant (1) HP's Servers - SR501 (1) HP's UPS

Note: Any additional eRate eligible Servers, Switches, AP's, AP Routers etc. are eligible to be covered under this agreement.

#### Cisco Maintenance

- \* Update IOS in the Cisco equipment
- \* Reconfigure Network Address Translation in the router
- \* Change Port mapping in the router
- \* Install Service Packs on File Servers
- \* Perform mail Database maintenance on Exchange Servers
- \* Install Exchange related Service Packs
- \* Reconfigure or update DNS and DHCP settings
- \* Resolve any hardware problems on the covered equipment
- \* Resolve any MS Windows related problems on Servers
- \* Help maintain proper backup operations and resolve issues relating to that software and hardware

#### Server Maintenance

- \* Review system, console, backup, antivirus, and service logs for any problems and troubleshoot any problems
- \* Rotate log files and make sure periodic maintenance scripts are used
- \* Installing minor Server OS and security updates, testing for compatibility
- \* Installing major Server OS updates, testing for compatibility
- \* Updating backup software
- \* Updating Antivirus software (Sophos and Symantec)
- \* Adding or removing users and groups as necessary
- \* Adjusting sharepoints and permissions based on feedback or user needs
- \* Adjusting preferences or application access to users based on needs, testing for compatibility, Workgroup Manager
- \* Monitoring disk space and archiving files as needed

#### 7. Wire & Cable Maintenance Agreement

Qty	Description	Unit Price	Extended Price
1	One Year Contract as listed below:	\$5,000.00	\$5,000.00
	For all voice, video and data cabling and fiber connections for repair and upkeep of the wires, trays, jacks, blocks, panels and terminals		
	Three Year Contract with annual option to renew based upon continued funding. Not valid without continued eRate funding.		
1	* Year One	\$5,000.00	\$5,000.00
1	* Year Two	\$5,000.00	\$5,000.00
1	* Year Three	\$5,000.00	\$5,000.00

# 2

FRN  
# 1406344



## 8. PBX Maintenance Agreement

"NO BID"

## 9. PVBX Maintenance Agreement

Qty		Unit Price	Extended Price
	Repair and upkeep of Innovative Technology PVBX eligible hardware listed below with basic support and configuration changes		
1	One Year Contract	\$8,000.00	\$8,000.00
	Three Year Contract with annual option to renew based upon continued funding		
	Not valid without continued eRate funding		
1	* Year One	\$8,000.00	\$8,000.00
1	* Year Two	\$8,600.00	\$8,600.00
1	* Year Three	\$9,700.00	\$9,700.00
	(1) 32x32 PVBX Switch		
	(25) Video Modulator Pair		
	(2) video Modulator Supply		
	(1) APC Rack System		
	(3) Agile Modulators		
	(1) Back up UPS APC 2200 RM3U		

Handwritten notes:   
 #4   
 FRN #1406352   
 A circle is drawn around the extended price for Year One (\$8,000.00).

## 10. Extended Warranties

It is MTG's understanding that the school is using (2) HP Compaq EL 370 desktops and (2) Intel Servers. There are two quotes below for the HP Compaq EL 370 servers. Extended warranties are available in one year increments only. Multi-year contracts are not available.

Qty		Unit Price	Extended Price
2	<b>9x5 Next Business Day</b>		
	For issues that cannot be resolved remotely, an authorized HP Services representative arrives at your site the next day after your call has been logged and for which you have a contracted service window. HP Services returns your covered hardware to operational condition, repairing or replacing components or entire units as necessary. Your coverage includes all required parts and materials.	\$905.00	\$1,810.00
2	<b>4-hour onsite response:</b>		
	For issues that cannot be resolved remotely, an authorized HP Services representative arrives at your site within 4 hours after your call has been logged, if this time falls within your contracted service window. HP Services returns your covered hardware to operational condition, repairing or replacing components or entire units as necessary. Your coverage includes all required parts and materials.	\$1,400.00	\$2,800.00
2	<b>Intel Server</b>		

Handwritten notes:   
 #1 FRN #1406359   
 A circle is drawn around the extended price for the 4-hour onsite response (\$2,800.00).

"NO BID"

## 11. Extended Warranties

24x7x4 SmartNets for Cisco equipment listed in LAN Maintenance Agreement

"No Bid"

## REFERENCES for Similar Work

MTG has provided E-rate products and solutions to Charter Schools in Philadelphia over the past several years.

These schools include:

Imhotep Charter School  
 Imam Education Circle Charter School  
 Germantown Settlement Charter School  
 Raising Horizons Quest Charter School  
 Wissahickon Charter School  
 Harambee Institute Charter School  
 Richard Allen Prep Charter School

All work listed above is similar in nature to the work currently being requested.

Work includes: Cable installation, Server Installation, Network Electronics Installation, and in some cases LAN Maintenance and Cable Maintenance.

## INDUSTRY Recognized Authorizations and Certifications

Microsoft Certified Partner - IT & Network work  
 Cisco Systems Authorized - CCNA and CCNA real perform work  
 Hewlett Packard Authorized  
 Watcoard Technologies Authorized  
 PVBX Authorized  
 America's Power Drivers on Authorized  
 Bellini Authorized  
 Ventus Authorized  
 Apple Authorized

## Erate Contract

### Contract # Y1-00900HAR

This contract is contingent upon School Board approval and the School receiving a favorable Funding Commitment Decision Letter (FCDL) from the Universal Service Administrative Company (USAC) for the requested amount. The school district has the option of reducing the scope of the contract. If, for any reason, funding is denied, this agreement would be null and void.

MICRO Technology Group, Inc. (MTG) certifies that we are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, should the company become the subject of the Red Light Rule, the contract would be null and void and MTG would assume any costs of collection for any goods and services provided.

MTG requires the school to file their Form 486 as soon as possible after Erate approval is granted. MTG will not process any orders until the SLD approves the 486 and notifies MTG that the 486 has been processed. MTG will notify the school when the 486 is processed to begin the order process. MTG requires a valid school purchase order and a deposit before any products or services are delivered.

The deposit covers the school's 10% of the eligible and 100% of the ineligible product.

MTG certifies the submitted contract will serve as a legally binding agreement which is preliminary to any formal contract with the School and therefore may be subject to changes in terms and conditions.

Any products or services that are not paid by USAC and/or SLD upon receipt of an invoice from MTG must be paid by the school.

### SLD Form # --

591140000568973

Please check the following products and services the school wishes to submit for E-rate approval:

Qty.	Description	Unit Price	Extended Price	Check Here:
1	LAN Maintenance Agreement - One Year Contract 22 1/2 hours	\$23,625.00	\$23,625.00	
	LAN Maintenance Agreement - Three Year Contract with annual option to renew (22 1/2 hours per year). Not valid without continued eRate funding.			
1	* Year One	\$23,625.00	\$23,625.00	
1	* Year Two	\$25,875.00	\$25,875.00	
1	* Year Three	\$28,125.00	\$28,125.00	
1	Wire & Cable Maintenance Agreement - One Year Contract	\$5,000.00	\$5,000.00	
1	Wire & Cable Maintenance Agreement - <u>Three Year Contract</u> with annual option to renew			
1	* Year One	\$5,000.00	\$5,000.00	✓ #2
1	* Year Two	\$5,500.00	\$5,500.00	
1	* Year Three	\$6,000.00	\$6,000.00	
1	PVSX Maintenance Agreement - One Year Contract 22 1/2	\$8,000.00	\$8,000.00	
1	PVSX Maintenance Agreement - <u>Three Year Contract</u> with annual option to renew			
1	* Year One	\$8,000.00	\$8,000.00	✓ #4
1	* Year Two	\$8,800.00	\$8,800.00	
1	* Year Three	\$9,700.00	\$9,700.00	
6	HP Compaq Proliant Server - 9x5 Next Business Day	\$925.00	\$ 1,810.00	
6	HP Compaq Proliant Server - 4 hour onsite response	\$1,120.00	\$ 2,800.00	✓ #6

As an Authorized Agent of Hirambee Charter School, we accept this proposal.

Signature of Authorized Agent

Signature of Authorized Agent of MICRO Technology Group, Inc.

Date

Date

Please check where applicable, sign, date, and fax to:

MICRO Technology Group  
200 Pittenhouse Circle West, Unit 3  
Bristol, PA 19007  
Fax: 877-129-9684

**ComTec Communications**  
**Schools and Libraries (ERATE) – Year 9**  
**SPIN #143008185**  
**EQUIPMENT & SERVICE PURCHASE AGREEMENT**

This AGREEMENT is made between COMTEC COMMUNICATIONS, having its principal place of business at 2658 N. W. Blvd., Vineland, NJ 08360 and HARAMBEE CHARTER SCHOOL, BUYER, having its principal place of business at 636-640 N. 66<sup>th</sup> Street, Philadelphia, PA 19151 on this 18th day of January 2006. Subject to the terms and conditions described herein, COMTEC COMMUNICATIONS agrees to sell BUYER and BUYER agrees to purchase from COMTEC COMMUNICATIONS the equipment listed in the SYSTEM CONFIGURATION. (Equipment) SLD 470 #: 591140000568973

1. **PREMISES:** The equipment will be installed and remain at:  
636-640 N. 66<sup>th</sup> Street  
Philadelphia, PA 19151

BUYER will secure all necessary authorization for installation on premises.

2. **PRICE, PAYMENT TERMS, & PURCHASE OPTIONS:**

**STATEMENT OF FINANCIAL STABILITY:**

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

**Payment Terms:**

Quote	Title	Total Project	Initials
6120	LAN Maintenance Agreement	<del>\$22,050.00</del>	<del>(initials)</del>
6122	Wire & Cable Maintenance Agreement	<del>\$7,500.00</del>	<del>(initials)</del>
6123	PBX Maintenance Agreement	\$15,000.00	(initials) ✓ OK FRN 1406349
6124	PVBX Maintenance Agreement	\$18,500.00	(initials) ✓ OK
6238	Extended Warranties – Cisco Equipment	OK \$2,983.50	(initials) ✓ OK FRN #1406371
<b>TOTAL OF ABOVE</b>		<b>\$66,033.50</b>	

All maintenance, warranty, support and prepaid hours contracts are payable in advance for 7/1/06 – 6/30/07.

.....  
All tax-exempt and non-profit discounts are pending written proof of exempt and non-profit status. These documents are not due until this proposal has been accepted.

3. **PAYMENT & LEVEL OF COMMITMENTS**

This contract is contingent upon School Board approval and the School receiving a Funding Commitment Decision Letter (FCDL) from Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) for the requested amount. If funding is reduced, the school has the option of reducing the scope of the contract accordingly. If, for any reason, funding is denied, the school has the option of proceeding with the project and assuming all costs or canceling this project in its entirety.

After FCDL has been received, the School Board has 30 days to elect to proceed with the projects as defined herein, reduce the scope of work, or cancel this agreement. If the School Board elects to proceed with the scope of work then the School Board shall assume the liability of payment to ComTec Communications for the difference between total scope of project and payments made from SLD. This project is contingent on ComTec receiving a Funding Commitment Decision Letter from the SLD which identifies the eligible equipment and discount level the school has been awarded.



# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: mvertolli@comtecusa.net

## Quote

No. **6123**  
Date: 1/9/2006

Contact: Carmen Levere Phone: (267) 228-0867

### Harambee Charter School

636-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646

Account Phone: (215) 472-8770

Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9	PBX Maintenance			
	470#	591140000568973			
	SPIN #	143008185			
1	816002	PBX Warranty Gold Plan <i>Gold Service Option. This contract covers parts replacement and labor for emergency service calls 24 hours a day seven days a week including holidays. Other services covered under this contract are: reduced hourly rates on MAC (moves adds or changes), flat rate visit charge, reduced minimum time on site, after hours support for catastrophic failures, remote assistance, free remote changes, carrier orders, network services review, priority scheduling on service calls, advanced product replacement, on site training (once per quarter), free factory provided software uploads.</i>	EA	15,000.000	\$15,000.00

Item Total: \$ 15,000.00

Total: \$ 15,000.00

Prices are firm until 1/31/2006

FRN 1406349

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

#### STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: 

Date: 1/19/06

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply. Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec Systems, Inc. until paid in full.

# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: dgrantham@comtecusa.net

Quote

No. **6238**  
Date: 1/16/2006

Contact: Carmen Levere Phone: (267) 228-0867  
**Harambee Charter School**  
636-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646  
Account Phone: (215) 472-8770  
Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9	Extended Warranties - Cisco			
	470#	591140000568973			
	SPIN #	143008185			
2	811264	ACAD CISCO E-SMARTNET 24X7X4 CAT1 For Cisco 1200 Aironet	EA	123.500	\$247.00
1	811265	ACAD CISCO E-SMARTNET 24X7X4 CAT5 Cisco 2621 XM T1 router	EA	591.500	\$591.50
5	811286	ACAD CISCO E-SMARTNET 24X7X4 CAT4 For 3500 Series Switch	EA	429.000	\$2,145.00

Item Total: \$ 2,983.50

Total: **\$ 2,983.50**

Prices are firm until 1/30/2006

Quoted by: 14. Darrell Grantham, dgrantham@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

## STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: 

Date: 1/27/06

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply. Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec Systems, Inc. until paid in full.

# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: mvertolli@comtecusa.net

**Quote**

No. **6120**  
Date: 1/9/2006

Contact: Carmen Levere Phone: (267) 228-0867

## Harambee Charter School

636-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646  
Account Phone: (215) 472-8770  
Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9	LAN Maintenance.			
	470# 591140000568973				
	SPIN #143008185				
225.00	885020	Preferred Network Engineer Rates PREPAID BLOCKS OF HOURS Customer rate for pre-paid block of hours for servicing of data and network equipment, software changes, upgrades or MAC work performed by a certified engineer. All time will be billed against block of hours purchased.	HR	98.000	\$22,050.00

Item Total: \$ 22,050.00

Total: \$ 22,050.00

Prices are firm until 1/31/2006

FRN # 1406340

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

### STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: 

Date: 1/23/06

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply. Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec Systems, Inc. until paid in full.



# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: mvertolli@comtecusa.net

## Quote

No. **6122**  
Date: 1/9/2006

### Harambee Charter School

636-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646  
Account Phone: (215) 472-8770  
Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
	YEAR 9				
	470# 591140000568973				
	SPIN #143008185				
1	805008	Wire and Cable Maintenance	EA	7,500.000	\$7,500.00

Item Total: \$ 7,500.00

Total: \$ 7,500.00

Prices are firm until 1/31/2006

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

#### STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: \_\_\_\_\_

Date: \_\_\_\_\_

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply. Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec Systems, Inc. until paid in full.



# ComTec Systems Inc

2658 NW Blvd  
Vineland, NJ 08360 USA  
Phone: (856) 691-5111 Fax: (856) 696-4666  
E-Mail: mvertolli@comtecusa.net

# Quote

No. **6124**  
Date: 1/9/2006

Contact: Carmen Levere Phone: (267) 228-0867

**Harambee Charter School**

636-640 N. 66th St.  
Philadelphia, PA 19151 U.S.A.

Account No. 2646

Account Phone: (215) 472-8770

Account Fax: (215) 472-9611

Qty.	Item ID	Description	UOM	Sell	Total
		YEAR 9 PVBX Maintenance 470# 591140000568973 SPIN #143008185			
1	816002	PVBX Warranty Gold Plan <i>Gold Service Option: This contract covers parts replacement and labor for emergency service calls 24 hours a day seven days a week including holidays. Other services covered under this contract are: reduced hourly rates on MAC (moves adds or changes), flat rate visit charge, reduced minimum time on site, after hours support for catastrophic failures, remote assistance, free remote changes, carrier orders, network services review, priority scheduling on service calls, advanced product replacement, on site training (once per quarter), free factory provided software uploads.</i>	EA	18,500.000	\$18,500.00

Item Total: \$ 18,500.00

Total: \$ 18,500.00

Prices are firm until 1/31/2006

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/19/2006

The terms and conditions of this quote are based on the attached legalities and approval of funding.

## STATEMENT OF FINANCIAL STABILITY:

ComTec certifies that they are not the subject of the FCC's Red Light Rule by having any outstanding obligations with any branch of the federal government. Furthermore, ComTec agrees that, should the company become the subject of the Red Light Rule, the contract would be null and void and ComTec would assume any costs of collection.

If accepting, please sign and fax back to ComTec at 856-696-4666.

Accepted by: \_\_\_\_\_

Date: \_\_\_\_\_

If tax is not itemized in the above quote then customer will responsible for proving tax exempt status or must add the applicable state and local tax onto the above quote. If labor is not itemized then customer will be responsible for the cost of such itemized equipment and ComTec will bill customer for all labor charges associated with its installation at ComTec prevailing rates. If this quote is a Change Order to an Installation, customer is bound by terms agreed upon in the Equipment Purchase Agreement. Any additional materials approved for installation by the customer which are not listed will be billed as Material used. If quote exceeds \$500.00 a 50% deposit may be required before proceeding with installation. Additional installments may also apply. Customer will sign for time spent on site upon completion of all projects. All equipment remains the property of ComTec Systems, Inc. until paid in full.